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| --- | --- |
| Member name | （ 　　　　　　　　　）Position/Title：Representative（ 　　　　　　　　　 ）Position：（ 　　　　　　　　　 ）Position： |
| Type | □not established yet □Start up □Small or medium company □Large company |
| Contact information | Tel number：e-mail：address：URL： |

|  |  |
| --- | --- |
| Team name（Company name） |  |
| Technology seeds name・types |  |

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| 【executive summary】In this field, describe your business description and technology advantages.\*If you have any documents, PPT of your business description or URL, please attach.Way to describe: There are problems/pains of xxxxxxxx.We provide a solution to this problem pains by our services/technology.An advantage of our services/technology is xxxxxxxxxCustomer will utilize (or buy) our service (or solution), because of xxxxxxxOur service is better than competitor because xxxxxxx. |
| 【Technology field and business field (multiple selection is possible)】＜Technology field＞ □Drug discovery and new drag 　□Diagnostic equipment　□Treatment equipment　□Remote diagnosis □Regenerative medicine □Digital Health Others □（　　　　 ） ＜Business field＞ □Companion animal □Livestock □Fisheries |
| 【Problems to solve／Market needs】Describe the pain of customer, problems of customer, and market needs clearly. |
| 【Provided service, technology, or product, and the target】Describe what service, technology, or product do you provide, how do you provide the service, technology, or product, and to whom do you provide this service/technology. |
| 【Progress of technology】At present, describe the progress of technology which this business is based on.Please explain clearly for readers without background knowledge can understand. |
| 【Details of technology】Describe the details of technologies, assuming a reader has the background knowledge. |
| 【Similar technology（Competition situation）】Describe the situation of similar technologies and previous cases of your technology, service, your product. Describe not only direct competitor but also other method which can be expected to satisfy the needs and to solve the problem. |
| 【Business advantage】Describe what are the business advantages and how do you win the competition. |
| 【Revenue model】Describe the whole stakeholder (customer, end user, supplier, consignment store and so on.) and the flow of cash.If you already have some relationship with stakeholder, describe them as possible as you can. |
| 【Task of this business and solution】At present, describe the task of this business and how do you dissolve this problem. |
| 【Team members’ background】Describe the background and abilities of team members. |
| 【Intellectual property】Describe the intellectual property situation of your technologies and peripheral technology.Describe who owns the intellectual property rights (personal, laboratory, university, company, and so on)If you already have some relationship like joint research or any collaboration, describe them as possible as you can. |
| 【Expectation for DSPAH】What do you expect for DSPAH (joint research, test/evaluation, business development in Japan and so on). |

\*Applied proposal content is utilized for only internal material of DSPAH and SARR LLC and is not disclosed without consent. However, only titles and overviews are disclosed to notice this program, so describe these parts those can be disclosed.